#### **Available Incentives**

TNMP offers the following incentives to all qualifying small business customers with a peak demand under 200 kW.

• Lighting measures:

• LED tubes: \$690/kW

LED fixtures and troffers: \$690/kW

LED screw-in bulbs: \$690/kW

• Air infiltration:

Door sweeps: \$50/door

Weather stripping: \$100/door

• HVAC: \$575/kW

• Refrigeration measures: \$700/kW

\$100 bonus when 2 or more measures are installed per participant, excluding CoolSaver.

#### Eligible projects

Eligible energy efficiency measures include indoor lighting, outdoor lighting, and refrigeration. The program pays a higher percentage of project costs when compared to other commercial energy efficiency programs. Incentives, actual savings, and payback periods vary depending on the equipment installed, building characteristics, energy use patterns, age of existing equipment, location, and other parameters specific to your project.

#### Eligible measures

- LED lighting\* upgrades: tube lights, bulbs, fixtures
- Fluorescent lighting upgrades\*
- Occupancy sensor installations
- LED exit sign retrofits
- Direct-install air infiltration measures (door sweeps and weather stripping)
- Refrigeration anti-sweat door heater controls and strip curtains
- Electric hot water pre-rinse spray valves
- And more!



### **Start Participating Today**

For more information on the TNMP Small Business Program, call (972) 476-5967 or visit TNMPefficiency.com.





## SELL HIGH-EFFICIENCY EQUIPMENT WITH INCENTIVES FOR SMALL BUSINESSES.

The TNMP Small Business Program offers cash incentives that make high-efficiency equipment more affordable for your customers.



# **TNMP Small Business Program**

#### The program offers:

- No-cost, no-obligation facility assessment
- Recommendations and estimates of energy savings, project costs, and payback periods
- Installation of approved energy-saving equipment by pre-qualified contractors
- Incentives paid directly to the contractor by the program to reduce a customer's upfront cost
- Ongoing reduction in energy costs

#### Who is eligible?

Small commercial customers with:

- A valid TNMP ESIID number
- 200 kW peak demand at any one facility or a total demand of ≤250 kW at all facilities owned by the same customer within TNMP service territory

#### Let's get started

- Contact the Small Business Program to become a Participating Contractor.
- Once you're admitted into the program, schedule a training and orientation.
- 3. Start selling high-efficiency equipment.

#### Typical project scenario

This hypothetical example illustrates a scenario that could take place at a small office building. Simulated existing conditions and sample proposed retrofits are listed below, with a summary estimate of energy and cost savings on the right. This data illustrates how the program operates and its potential value, but is not necessarily indicative of what you may see at a customer's site.

#### PROPOSED INTERIOR LIGHTING

EXISTING LIGHTING	INTERIOR RETROFIT
<b>20</b> 4-lamp fluorescent fixtures	<b>20</b> 2-lamp LED tube lamp replacement fixtures
6 60W incandescent	<b>6</b> 9W LED screw-in bulbs
<b>4</b> 400W metal halide fixtures	4 80W LED fixtures
<b>4</b> 2-lamp fluorescent fixtures	<b>4</b> 36W LED troffer replacement fixtures



#### Project by the numbers

3 kW total annual demand savings

12,685.62 kWh total annual energy savings

\$2,028.50 estimated incentive

\$1,268.56 estimated annual bill savings

\$3,270.00 total project cost

\$1,241.50 customer project costs

11.74 months payback